

# CorpTech - Company Overview

Delivering Data Backup, Archiving and Compliance Infrastructure Solutions

## Corporate Technology Information Solutions (CorpTech) provides infrastructure solutions to help organisations meet their data backup, archive and storage compliance obligations.

CorpTech is a highly experienced and specialist company providing selection, design, implementation and support services for disk, physical and virtual tape library storage infrastructures in an enterprise environment.

We have a wealth of experience in our specialist field and have been implementing backup and archiving solutions in the financial services sector for more than five years. We are highly respected by blue chip clients for our honest expert advice, market awareness, technical knowledge and responsive attitude. We will invest the time and effort to understand your business objectives and work with you to design the right solution...our experience and product knowledge enables us to advise you on potential tape backup options across a range of technologies.

### Areas of Focus

We focus on all areas of backup and archiving infrastructure including:

#### **1. Tape storage and backup**

Physical tape still underpins the vast majority of organisations' backup infrastructure. We will optimise the capacity and speed of your tape systems and provide flexible, scaleable designs that will accommodate data growth and changing business needs.

#### **2. Virtual Tape Libraries (VTL)**

We will integrate VTL technology to provide additional levels of backup performance and resilience - especially within LAN-free environments.

#### **3. Data security and encryption**

We ensure that our solutions are flexible enough to meet your evolving data security framework. We can also add data encryption services within the backup and archiving infrastructure to give an additional layer of security.

#### **4. Cost reduction and TCO**

We will advise on best practice to ensure that you are getting the most effective return from your investment in tape and disk backup technology.

#### **5. High availability**

Delivering highly available backup and restore solutions that avoid a single point of failure, enable online upgrades and improve performance.

#### **6. Long-term data retention**

We will advise on compatibility issues with future media types and design infrastructures that give a long term roadmap to maximise inter-operability.

#### **7. Backup consolidation**

Our aim is to improve the reliability, simplify the management, increase storage densities and deliver significant power and cooling benefits.

#### **8. Service level compliance**

The need to meet RPO and RTO targets is critical to your business. We will demonstrate how technology can be implemented to meet these ever-shrinking timelines.

### CorpTech Services

#### **Solution Analysis**

By analysing your current backup infrastructure we will determine whether the technology is delivering the most effective solution for your organisation. Using our knowledge of best practice we will consider your business requirements and advise on areas of non-compliance.

#### **Strategy Workshop**

This is a high value engagement which delivers a bespoke backup infrastructure strategy for your business. This detailed piece of work covers not only the day to day issues around data growth, but also deals with business continuity, disaster recover and regulatory compliance. With input from all key stakeholders we will detail the technology, business, security and operational standards required to support your organisation's requirements.

#### **Planning & Design**

Using our experience we will convert your business requirements into a system design that will meet current and anticipated future demand. Our designs follow industry best practice and are

ratified by each manufacturer. This gives you the assurance that the solutions we implement meet recommended configuration guidelines and are fully supported by the vendor.

#### **Implementation**

Working with your backup team and the manufacturer, we will plan, install and configure your solution. The largest systems are installed by each manufacturer and we will own the project and configuration plan to ensure that your deadlines are met. After implementation there is a formal handover process during which we will determine that the system meets your specification, performs as required, has appropriate documentation and that team members are properly trained.

#### **Support**

We go out of our way to provide support throughout the engagement process. Each solution we provide is fully supported by ourselves and the relevant manufacturer. Our customers constantly comment on the responsive nature of our support and willingness to help - even if you've yet to buy anything from us!

#### **Strategic Partners**

CorpTech works especially closely with IBM, Tivoli, Legato, Symantec, Cisco, Brocade, 3M and Emulex. We are also able to provide advice and guidance across a range of platforms in this technology area.

Ring us now on 01372 365071 for more information.

#### **DO YOU FACE THESE ISSUES?**

- **Need to cut the costs of backup and archiving?**
- **Not meeting your data storage compliance objectives?**
- **Missing backup service levels for the business?**
- **Outgrowing your current tape infrastructure?**
- **Consolidating backup systems?**
- **Need expert, unbiased opinion on new technology choices?**

**Call CorpTech on 01372 365071 to discuss how we can help you.**