Backup Infrastructure - Strategy Workshop

Delivering Data Backup, Archiving and Compliance Infrastructure Solutions

Workshop Deliverables:
- Workshop preparation process
  - Pre-reading
  - Existing infrastructure analysis
  - Business drivers
- On-site (or off-site) workshop
- Market & solution update
- High-level design
- Backup infrastructure strategy
  - Full documentation
  - Detailed presentation
  - Investment summary

Benefits:
- Understand the current market
  - Products & technologies
  - Best practice
  - Industry trends
- Help drive "green" initiatives through infrastructure simplification
- Develop long-term strategy
  - Match business requirement
  - Effective data lifecycle management
  - Integration & functionality
  - Improved budgeting
  - Reduce unwanted spend
  - Understand & improve TCO
  - Mitigate business/operational risk
  - Maximise ROI
- Elicit key business drivers
- Design ratified by manufacturers

A bespoke workshop that delivers a technology analysis and high-level tape backup infrastructure strategy for your organisation.

The workshop is a consultancy-led engagement that will enable your IT decision makers to investigate the backup options available, determine the most appropriate solution and deliver an independent, comprehensive technology strategy document based on your specific requirements.

Strategy Workshop
The workshop is a full-day event facilitated by our experienced consultants and attended by all appropriate stakeholders in your business. To ensure minimum disruption and gain maximum benefit we recommend that the workshop is conducted offsite. CorpTech can arrange suitable venues.
As each of these workshops is a bespoke event, the agenda can be moulded to suit specific client needs – in general however the following areas are discussed in detail and delivered as part of the strategy report:

- **Technology Overview** – Overview of the current technology landscape, industry trends and vendor roadmaps.
- **Business Drivers** – Analyse and prioritise the key business drivers.
- **Technical Preferences** – Understand current implementation, integration issues, upgrade options plus potential future technologies and likely impact.
- **Strategy Analysis** – How to meet and exceed current (and future) requirements.
- **Solution Overview** – Agree the high level elements of the solution design.
- **Budget** – Understand current costs and discuss methods to maximise return on future investments.
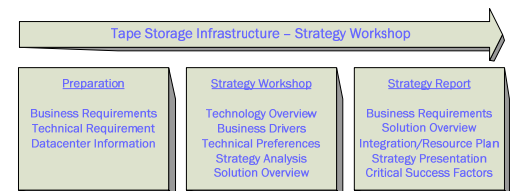
Client Preparation:
In order to maximise the benefits of this engagement, information to support the points below should be prepared or made available prior to the workshop.
- Business requirements:
  - Regulatory compliance
  - Service levels
  - RPO/RTO targets
  - Cross charge model
  - Data security policies
  - DR and availability
  - Data retention policies
- Technical requirements:
  - Existing infrastructure
  - Data classification
  - Encryption
  - Technical resources
  - Data growth projections
- Data centre information:
  - Locations
  - Environmentals
  - Capacity

Benefit From:
- Understanding the tape storage technology landscape.
- Developing a long term business and technical strategy.
- Learning how to adopt the latest in 'green' technology.
- Confidence that the solution matches specific requirements.
- Maximising ROI from tape storage investments.
- A full understanding of the total cost of running the backup infrastructure for a 2 to 3 year period.
- Engagement with expert tape storage consultants.
- A fully costed design overview.
- The assurance of a manufacturer-endorsed design.

Tape Storage Infrastructure – Strategy Workshop

Preparation	Strategy Workshop	Strategy Report
Business Requirements	Technology Overview	Business Requirements
Technical Requirement	Business Drivers	Solution Overview
Datacenter Information	Technical Preferences	Integration/Resource Plan
	Strategy Analysis	Strategy Presentation
	Solution Overview	Critical Success Factors

The Strategy Report
Within two weeks of the strategy workshop a comprehensive report will be presented to the client stakeholder team.

The report contains a summary of all the information gathered in the workshop and recommendations for the backup infrastructure solution design, integration, implementation, resourcing and support.

This detailed report acts as a key supporting document for an internal business case and delivers all critical information required to execute on the chosen backup storage strategy.

The report is delivered in writing and presented in person at a follow-up meeting. Each delegate attending the workshop will not only receive a full copy of the report and supporting documentation but will also have the opportunity to review the solution in detail with our consultants and the manufacturer if required.

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